

COMPANY OVERVIEW

Falcon Roofing (Falcon Roofing & Solar LLC) is a Texas-based **SBA VetCert SDVO SB** commercial roofing contractor and the **Division 07 roofing subcontractor** to general contractors, federal primes and large roofing companies: **reroofs and new construction**, plus repairs and maintenance, on commercial, industrial, public-sector and federal facilities. Every job is run on site by an **OSHA 30-trained Falcon supervisor** with a project team behind it, and Falcon value-engineers through every phase so the roof is right for the building, the budget and the schedule.

HOW WE DELIVER — WE COMMUNICATE. WE PERFORM THE JOB.

- **OSHA 30-trained Falcon supervisor on every job site**, every working day — runs the site and leads the daily safety briefing
- **End-of-day photo report** to the GC from the site supervisor, every workday
- **Same-day notice** of any weather or delay day
- **Planned to finish ahead of your date**
- **Base-ready crews** built to work on military installations, VA medical centers and hospitals
- **Site access before day one** — background checks, badging and site training done before the crew starts
- **One contact path** — your Falcon supervisor and project team day to day, with Mike Price, COO & Owner, a call away

CORE COMPETENCIES

- **Reroofing & New Construction** — tear-off & replacement, new roof systems, repair & maintenance
- **Value Engineering** — system & detail options in every phase, preconstruction through installation
- **Single-Ply** — TPO, PVC, EPDM; Duro-Last & Mule-Hide systems
- **Modified Bitumen & Built-Up** — cold-applied & torch/heat-welded SBS assemblies
- **Metal Roofing** — standing seam & commercial metal
- **Sheet Metal & Flashing** — coping, edge metal, counterflashing, gutters, downspouts & penetrations
- **Solar PV Detach & Reset** — reroofing under existing solar: removal, storage & reinstallation
- **Waterproofing** — coatings, transitions & tie-ins
- **Emergency Response** — temporary dry-in & leak control

KEY PERSONNEL

Mike Price 254-749-6666 · mike@falconroofing.us
CHIEF OPERATING OFFICER & OWNER

Involved in every Falcon job day to day as COO and one of Falcon's owners: bid review, crews and labor, oversight of production, and escalation. Works with the project team and the site supervisor on each job, and is reachable for any decision or escalation.

Steve Good steve@falconroofing.us
VICE PRESIDENT, OPERATIONS & PRECONSTRUCTION

More than 50 years in commercial roofing. Leads preconstruction and estimating: takeoffs and quantity verification (Bluebeam / PlanSwift), scope, system selection and value engineering, and the technical review of every Falcon bid.

Over his career: sales director when his company was twice named Duro-Last Contractor of the Year (2006, 2007); a Fort Hood family-housing roofing program on the order of six million square feet, and thousands of roofs at Fort Hood; First Cavalry barracks at Fort Hood; Joint Base Pearl Harbor-Hickam family housing; the Duro-Last Shingle-Ply product-development team; the City of Houston commercial roofing code committee (65% solar-reflectance provision); and consultant on the Energy Policy Act of 2005 roofing incentives (IRS §179D).

Key personnel experience reflects individual professional history.

THE TEAM BEHIND EVERY JOB

- **Field supervision** — OSHA 30-trained Falcon supervisors, on site every working day
- **Project management & coordination** — schedule, submittals, RFIs and look-aheads
- **Preconstruction & estimating** — takeoffs, pricing and value engineering, led by Steve Good
- **Safety & compliance** — site safety plans, Activity Hazard Analyses, training records
- **Project administration** — certified payroll, invoicing, lien/bond waivers, closeout documents

FEDERAL & PUBLIC WORK CAPABILITY

Falcon's documentation and administrative practice is built for federal and prevailing-wage delivery:

- Davis-Bacon prevailing wage compliance
- WH-347 certified payroll & Statement of Compliance
- SF-1413 Statement & Acknowledgment
- Buy American & country-of-origin documentation
- PIEE / WAWF familiarity
- Submittals, product data & closeout packages
- Site-specific safety plan & Activity Hazard Analyses
- Manufacturer warranty registered to the Government

MANUFACTURER AUTHORIZATIONS & WARRANTIES

Falcon holds authorized/certified status with three manufacturers. Authorization is granted only after the manufacturer reviews and approves a contractor's installation capability, and it is what permits Falcon to furnish **No Dollar Limit (NDL) manufacturer warranties** — including terms up to 30 years on qualifying Duro-Last and Mule-Hide membrane assemblies. McElroy Metal weathertightness and finish warranties are available on qualifying standing seam assemblies. Warranty terms are assembly-specific and confirmed per project.

NAICS & PSC CODES

NAICS
238160 Roofing Contractors (*primary*)
236220 Commercial & Institutional Building Construction
238170 Siding Contractors
238990 All Other Specialty Trade Contractors

PSC
Z2AA Repair/Alter — Office
Z2DA Repair/Alter — Hospital
Z1AA Maintenance — Office
Z1DA Maintenance — Hospital
Y1AA Construction — Office

CONTACT FALCON

254-749-6666
MAIN LINE

Bid invitations
bids@falconroofing.us
Federal primes & small-business liaisons
gov@falconroofing.us
Prequal & general
info@falconroofing.us

A. PO Box 309, Salado, TX 76571
W. falconroofing.us

OWNER CONTACT

Mike Price
Chief Operating Officer & Owner
mike@falconroofing.us

COMPANY DATA

HEADQUARTERS

Austin, Texas

SERVICE AREA

Texas-based • Nationwide deployment

SAM.GOV

Active — reps & certs current

BUSINESS TYPE

Small Business • Veteran-Owned

ESTABLISHED

2023

SET-ASIDE ELIGIBILITY

- SBA VetCert SDVO SB • VOSB
SBA-certified, not self-certified • through June 2029
- Small Business
NAICS 238160 • \$19M size standard
- Prime subcontracting goals
For primes with a subcontracting plan, Falcon's scope counts toward the SDVO SB goal under FAR 52.219-9

MANUFACTURER AUTHORIZATIONS

- Duro-Last Authorized Contractor
- Mule-Hide Certified Contractor
- McElroy Metal Certified Installer

CREDENTIALS & INSURANCE

- TX Veterans Commission Verified VOB
- OSHA 30-trained Falcon supervisor on every job site
- General liability, workers' compensation & hired/non-owned auto
- COIs naming the GC as additional insured, with waiver of subrogation, on request

FACILITY TYPES

- Military & federal installations
- Office & administrative
- Industrial & warehouse
- Healthcare & laboratory
- Education & municipal

Clear communication.
Quality follow-through.

FALCON ROOFING